CORE PROCESS PRIORITY TOOL

DIRECTIONS

1. Define 12 CORE PROCESSES in your organization
2. Score each CORE PROCESS against the priority criteria
3. Score your grid and select the TOP 3 that will have the most impact
4. Rank the top three into an order of priority

Top 12 CORE PROCESSES	Urgent Issues	Big ROI	Process Perfected	Leadership Wants It	Process Is Mapped	SMEs Identified
Examples:						
SALES						
MARKETING						
TEAM ONBOARDING						
CLIENT ONBOARDING						
CUSTOMER SERVICE						
SUPPLY CHAIN						
HUMAN RESOURCES						
ACCOUNTING						
M&A						
ADMINISTRATION						
EVENT MANAGMENT						
ASSEMBLY						
TECHNOLOGY						
MANUFACTURING						
PROCUREMENT						
PROCESSING						

Top 3 CORE PROCESSES

Order of Priority

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